Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



(incorporated in the Cayman Islands with limited liability) (Stock Code: 1128 and Debt Stock Code: 5279, 5280)

## **INSIDE INFORMATION**

### UNAUDITED IFRS RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2019 OF WYNN MACAU, LIMITED AND UNAUDITED RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2019 OF OUR CONTROLLING SHAREHOLDER, WYNN RESORTS, LIMITED

This announcement is issued pursuant to Rule 13.09 and 37.47B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and under Part XIVA of the Securities and Futures Ordinance (Cap. 571).

The Board of Wynn Macau, Limited is pleased to announce the unaudited consolidated results of the Company and its subsidiaries prepared in accordance with IFRS for the first quarter ended 31 March 2019.

Our controlling shareholder, Wynn Resorts, Limited has, on or about 9 May 2019 (1:14 p.m., Las Vegas time), released its unaudited results for the first quarter ended 31 March 2019.

This announcement is issued by Wynn Macau, Limited ("**we**" or our "**Company**") pursuant to Rule 13.09 and 37.47B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and under Part XIVA of the Securities and Futures Ordinance (Cap. 571).

### **Consolidated Financial Results for Wynn Macau, Limited**

The board of directors (the "**Board**") of Wynn Macau, Limited is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (the "**Group**") prepared in accordance with International Financial Reporting Standards ("**IFRS**") for the first quarter ended 31 March 2019 (the "**WML Results**").

<sup>\*</sup> For identification purposes only.

# WYNN MACAU, LIMITED CONDENSED CONSOLIDATED INCOME STATEMENT

(amounts in US\$ thousands) (unaudited)

	For the Three Months Ended 31 March		
	2019	2018	
Operating revenues			
Casino	<b>\$ 1,073,417</b> \$	1,107,495	
Rooms	72,181	68,854	
Food and beverage	49,600	46,385	
Retail leases and other	55,315	61,354	
Total operating revenues	1,250,513	1,284,088	
Operating costs and expenses			
Gaming taxes and premiums	583,198	602,693	
Staff costs	169,315	158,872	
Other operating expenses	164,066	157,315	
Depreciation and amortization	90,347	86,758	
Property charges and other	1,074	1,258	
	1,008,000	1,006,896	
Operating profit	242,513	277,192	
Finance revenues	2,325	1,561	
Finance costs	(47,444)	(42,090)	
Net foreign currency differences	(6,358)	(9,216)	
	(51,477)	(49,745)	
Profit before tax	191,036	227,447	
Income tax expense	(396)	(397)	
Net profit attributable to owners of the Company	<u>\$ 190,640</u> <u>\$</u>	227,050	

### Earnings Release for Wynn Resorts, Limited

Our Company's controlling shareholder, Wynn Resorts, Limited, is a company listed on the National Association of Securities Dealers Automated Quotations ("NASDAQ") in the United States. As at the date of this announcement, Wynn Resorts, Limited beneficially owns approximately 72% of the issued share capital of our Company.

Wynn Resorts, Limited has, on or about 9 May 2019 (1:14 p.m., Las Vegas time), released its unaudited results for the first quarter ended 31 March 2019 ("Earnings Release"). If you wish to review the Earnings Release prepared by Wynn Resorts, Limited and as filed with the U.S. Securities and Exchange Commission, please visit <u>https://www.sec.gov/Archives/edgar/data/1174922/000117492219000064/0001174922-19-000064-index.htm</u>. The Earnings Release contains segmented financial information about the Macau operations of Wynn Resorts, Limited, which Macau operations are owned by our Company. The Earnings Release is also available in the public domain.

The financial results of Wynn Resorts, Limited, including those contained in the Earnings Release have been prepared in accordance with Generally Accepted Accounting Principles of the United States ("U.S. GAAP"), which are different from IFRS. We use IFRS to prepare and present our financial information. As such, the financial information in the Earnings Release is not directly comparable to the financial results our Company discloses as a company listed on the Main Board of The Stock Exchange of Hong Kong Limited.

Our shareholders and potential investors are advised that the financial results in the Earnings Release are unaudited and have not been prepared or presented by our Company and there is no indication or assurance from our Company that the financial results of our Group for the first quarter ended 31 March 2019 will be the same as that presented in the Earnings Release.

To ensure that all our shareholders and potential investors have equal and timely access to the information pertaining to our Company, set forth below are the key highlights of financial and other information published by Wynn Resorts, Limited in the Earnings Release that relate to our Company and our operations in Macau (unless otherwise provided, all dollar amounts in the Earnings Release are denominated in United States dollars), some of which may constitute material inside information of the Company:

## "Wynn Resorts, Limited Reports First Quarter 2019 Results

Operating revenues were \$1.65 billion for the first quarter of 2019, a decrease of 3.7%, or \$64.0 million, from \$1.72 billion for the first quarter of 2018. Operating revenues increased \$60.8 million at Wynn Palace and decreased \$94.4 million and \$30.5 million at Wynn Macau and our Las Vegas Operations, respectively.

Adjusted Property EBITDA (2) was \$494.8 million for the first quarter of 2019, a decrease of 12.3%, or \$69.6 million, from \$564.3 million for the first quarter of 2018. Adjusted Property EBITDA increased \$10.7 million at Wynn Palace and decreased \$45.9 million and \$34.3 million at Wynn Macau and our Las Vegas Operations, respectively.

#### Macau Operations

#### Wynn Palace

Operating revenues from Wynn Palace were \$726.6 million for the first quarter of 2019, a 9.1% increase from \$665.8 million for the first quarter of 2018. Adjusted Property EBITDA from Wynn Palace was \$222.6 million for the first quarter of 2019, a 5.0% increase from \$211.9 million for the first quarter of 2018.

Casino revenues from Wynn Palace were \$623.2 million for the first quarter of 2019, a 9.6% increase from \$568.5 million for the first quarter of 2018. Table games turnover in VIP operations was \$12.63 billion, a 17.9% decrease from \$15.39 billion for the first quarter of 2018. VIP table games win as a percentage of turnover was 3.91%, above the expected range of 2.7% to 3.0% and above the 2.60% experienced in the first quarter of 2018. Table drop in mass market operations was \$1.30 billion, a 7.1% increase from \$1.22 billion in the first quarter of 2018. Table games win in mass market operations was \$315.5 million, a 1.7% increase from \$310.2 million for the first quarter of 2018. Table games win percentage in mass market operations was 24.2%, below the 25.5% experienced in the first quarter of 2018. Slot machine handle was \$975.0 million, a 7.8% decrease from \$1.06 billion for the first quarter of 2018. Slot machine win decreased 7.9% to \$51.4 million for the first quarter of 2018.

Non-casino revenues from Wynn Palace were \$103.4 million for the first quarter of 2019, a 6.2% increase from \$97.4 million for the first quarter of 2018. Room revenues were \$43.3 million for the first quarter of 2019, a 7.1% increase from \$40.4 million for the first quarter of 2018. Average daily rate ("ADR") was \$271, a 7.7% increase from \$252 for the first quarter of 2018. Occupancy increased to 97.2% for the first quarter of 2019, from 96.8% for the first quarter of 2018. Revenue per available room ("REVPAR") was \$264, an 8.2% increase from \$244 for the first quarter of 2018.

#### Wynn Macau

Operating revenues from Wynn Macau were \$523.9 million for the first quarter of 2019, a 15.3% decrease from \$618.2 million for the first quarter of 2018. Adjusted Property EBITDA was \$163.9 million for the first quarter of 2019, a 21.9% decrease from \$209.8 million for the first quarter of 2018.

Casino revenues from Wynn Macau were \$450.2 million for the first quarter of 2019, a 16.5% decrease from \$539.0 million for the first quarter of 2018. Table games turnover in VIP operations was \$10.19 billion, a 40.3% decrease from \$17.09 billion for the first quarter of 2018. VIP table games win as a percentage of turnover was 2.90%, within the expected range of 2.7% to 3.0% and above the 2.61% experienced in the first quarter of 2018. Table drop in mass market operations was \$1.35 billion, a 2.2% increase from \$1.32 billion for the first quarter of 2018. Table games from \$256.5 million for the first quarter of 2018. Table games win in mass market operations was \$264.5 million, a 3.1% increase from \$256.5 million for the first quarter of 2018. Table games win percentage in mass market operations was 19.6%, above the 19.4% experienced in the first quarter of 2018. Slot machine handle was \$794.4 million, a 20.8% decrease from \$1.00 billion for the first quarter of 2018. Slot machine win decreased 9.3% to \$37.9 million for the first quarter of 2018.

Non-casino revenues from Wynn Macau were \$73.6 million for the first quarter of 2019, a 7.0% decrease from \$79.2 million for the first quarter of 2018. Room revenues were \$28.9 million for the first quarter of 2019, a 1.6% increase from \$28.4 million for the first quarter of 2018. ADR was relatively flat at \$290 when compared to the same period of 2018. Occupancy increased to 99.3% for the first quarter of 2019, from 99.0% for the same period of 2018. REVPAR was flat at \$288 when compared to the same period of 2018.

### **Balance** Sheet

Our cash and cash equivalents and restricted cash as of March 31, 2019 totaled \$1.83 billion.

Total current and long-term debt outstanding at March 31, 2019 was \$9.17 billion, comprised of \$3.73 billion of Macau related debt, \$3.10 billion of Wynn Las Vegas debt, \$983 million of Wynn America debt, \$740 million of Wynn Resorts debt, and \$611 million of debt held by the retail joint venture which we consolidate.

### Non-GAAP Financial Measures

(2) "Adjusted Property EBITDA" is net income (loss) before interest, income taxes, depreciation and amortization, litigation settlement expense, pre-opening expenses, property charges and other, management and license fees, corporate expenses and other, stock-based compensation, gain on extinguishment of debt, change in derivatives fair value, change in Redemption Note fair value and other non-operating income and expenses. Adjusted Property EBITDA is presented exclusively as a supplemental disclosure because management believes that it is widely used to measure the performance, and as a basis for valuation, of gaming companies. Management uses Adjusted Property EBITDA as a measure of the operating performance of its segments and to compare the operating performance of its properties with those of its competitors, as well as a basis for determining certain incentive compensation. The Company also presents Adjusted Property EBITDA because it is used by some investors to measure a company's ability to incur and service debt, make capital expenditures and meet working capital requirements. Gaming companies have historically reported EBITDA as a supplement to GAAP. In order to view the operations of their casinos on a more stand-alone basis, gaming companies, including

Wynn Resorts, Limited, have historically excluded from their EBITDA calculations preopening expenses, property charges, corporate expenses and stock-based compensation, that do not relate to the management of specific casino properties. However, Adjusted Property EBITDA should not be considered as an alternative to operating income as an indicator of the Company's performance, as an alternative to cash flows from operating activities as a measure of liquidity, or as an alternative to any other measure determined in accordance with GAAP. Unlike net income, Adjusted Property EBITDA does not include depreciation or interest expense and therefore does not reflect current or future capital expenditures or the cost of capital. The Company has significant uses of cash flows, including capital expenditures, interest payments, debt principal repayments, income taxes and other non-recurring charges, which are not reflected in Adjusted Property EBITDA. Also, Wynn Resorts' calculation of Adjusted Property EBITDA may be different from the calculation methods used by other companies and, therefore, comparability may be limited.

# WYNN RESORTS, LIMITED AND SUBSIDIARIES RECONCILIATION OF OPERATING INCOME (LOSS) TO ADJUSTED PROPERTY EBITDA

(in thousands) (unaudited)

	Three Months Ended March 31, 2019							
	Operating income (loss)	Pre-opening expenses	Depreciation and amortization	Property charges and other	Management and license fees	Corporate expenses and other	Stock-based compensation	Adjusted Property EBITDA
Macau Operations:								
Wynn Palace	\$125,791	\$—	\$66,066	\$1,120	\$27,220	\$1,284	\$1,105	\$222,586
Wynn Macau	118,397	_	21,912	393	18,986	1,495	2,706	163,889
Other Macau	(3,303)	_	1,117	6	_	1,913	267	_
Total Macau Operations	240,885		89,095	1,519	46,206	4,692	4,078	386,475

		Three Months Ended March 31, 2018						
	Operating income (loss)	Pre-opening expenses	Depreciation and amortization	Property charges and other	Management and license fees	Corporate expenses and other	Stock-based compensation	Adjusted Property EBITDA
Macau Operations:								
Wynn Palace	\$119,471	\$—	\$64,424	\$1,027	\$24,225	\$1,452	\$1,312	\$211,911
Wynn Macau	159,461	_	22,170	768	23,366	1,864	2,193	209,822
Other Macau	(3,970)	_	1,106	9	_	2,690	165	_
Total Macau Operations	274,962		87,700	1,804	47,591	6,006	3,670	421,733

# WYNN RESORTS, LIMITED AND SUBSIDIARIES SUPPLEMENTAL DATA SCHEDULE

(dollars in thousands, except for win per unit per day, ADR and REVPAR) (unaudited)

	Three Months Ended March 31,		
	2019	2018	
Macau Operations:			
Wynn Palace:			
VIP:			
Average number of table games	111	115	
VIP turnover	\$12,627,262	\$15,385,833	
VIP table games win <sup>(1)</sup>	\$493,184	\$399,891	
VIP table games win as a % of turnover	3.91%	2.60%	
Table games win per unit per day	\$49,156	\$38,533	
Mass market:			
Average number of table games	211	211	
Table drop $^{(2)}$	\$1,303,924	\$1,217,201	
Table games win <sup>(1)</sup>	\$315,469	\$310,159	
Table games win %	24.2%	25.5%	
Table games win per unit per day	\$16,646	\$16,341	
Average number of slot machines	1,091	1,062	
Slot machine handle	\$975,048	\$1,058,096	
Slot machine win <sup>(3)</sup>	\$51,401	\$55,785	
Slot machine win per unit per day	\$524	\$584	
Room statistics:			
Occupancy	97.2%	96.8%	
$ADR^{(4)}$	\$271	\$252	
$REVPAR^{(5)}$	\$264	\$244	
Wynn Macau:			
VIP:			
Average number of table games	113	114	
VIP turnover	\$10,194,031	\$17,087,455	
VIP table games win <sup>(1)</sup>	\$295,298	\$445,189	
VIP table games win as a % of turnover	2.90%	2.61%	
Table games win per unit per day	\$29,099	\$43,531	
Mass market:			
Average number of table games	206	203	
Table drop $^{(2)}$	\$1,351,693	\$1,322,815	
Table games win <sup>(1)</sup>	\$264,542	\$256,481	
Table games win %	19.6%	19.4%	
Table games win per unit per day	\$14,283	\$14,042	
Average number of slot machines	826	939	
Slot machine handle	\$794,367	\$1,002,819	
<i>Slot machine win</i> <sup>(3)</sup>	\$37,894	\$41,765	
Slot machine win per unit per day	\$510	\$494	
Room statistics:			
	99.3%	99.0%	
$ADR^{(4)}$	\$290	\$291	
REVPAR <sup>(5)</sup>	\$288	\$288	

- (1) Table games win is shown before discounts, commissions and the allocation of casino revenues to rooms, food and beverage and other revenues for services provided to casino customers on a complimentary basis.
- (2) In Macau, table drop is the amount of cash that is deposited in a gaming table's drop box plus cash chips purchased at the casino cage. In Las Vegas, table drop is the amount of cash and net markers issued that are deposited in a gaming table's drop box.
- (3) Slot machine win is calculated as gross slot machine win minus progressive accruals and free play.
- (4) ADR is average daily rate and is calculated by dividing total room revenues including complimentaries (less service charges, if any) by total rooms occupied.
- (5) *REVPAR* is revenue per available room and is calculated by dividing total room revenues including complimentaries (less service charges, if any) by total rooms available."

This announcement contains forward-looking statements. Such forward-looking information involves important risks and uncertainties that could significantly affect anticipated results in the future and, accordingly, such results may differ from those expressed in any forward-looking statements made by us. The risks and uncertainties include, but are not limited to, competition in the casino/hotel and resorts industries, our Company's dependence on existing management, levels of travel, leisure and casino spending, general economic conditions, and changes in gaming laws or regulations. Additional information concerning potential factors that could affect our Company's financial results are included in our published interim and annual reports. We are under no obligation to (and expressly disclaim any such obligation to) update the forward-looking statements as a result of new information, future events or otherwise.

Our shareholders and potential investors are advised not to place undue reliance on either the WML Results or Earnings Release and are reminded that the financial results presented herein have not been audited. Our shareholders and potential investors are advised to exercise caution in dealing in securities in our Company.

By order of the Board Wynn Macau, Limited Dr. Allan Zeman Chairman

Hong Kong, 10 May 2019

As at the date of this announcement, the Board comprises Matthew O. Maddox and Ian Michael Coughlan (as Executive Directors); Linda Chen (as Executive Director and Vice Chairman); Craig S. Billings (as Non-Executive Director); Allan Zeman (as Independent Non-Executive Director and Chairman); and Jeffrey Kin-fung Lam, Bruce Rockowitz, Nicholas Sallnow-Smith and Leah Dawn Xiaowei Ye (as Independent Non-Executive Directors).